XCEL LIFE & HEALTH BEST PRACTICES

LAH Support Email: instructors@stcusa.com

LAH Instructor Hotline (Mon-Fri 9am-5pm ET): 800-782-3926 LAH Technical Support: support@xcelsolutions.com or 904-999-4923

NYL Questions? Email: offsite training@newyorklife.com

XCEL PRE-LICENSING STUDY GUIDE: BROKEN DOWN INTO 3 PARTS/5 STEPS

Part 1: Pre-Licensing Course (Mandatory)

Step 1: Go through each chapter which consists of Intro Video, Reading Materials, Summary Video & Chapter Exam

Step 2: Make sure to complete all Chapter exams (Targeted score 70% or greater)

Step 3: Complete Final Exam (Need to score 70% or greater)

Part 2: Prep Review Course (Highly Recommended -Essential to Pass)

Step 4: Take all Chapter Exams (questions on topics can show up on test)

✓ Targeted passing score of 80%

Part 3: State Exam Simulators (Highly Recommended – Essential to Pass)

Step 5: Go through at least 3 state exam simulators (Consists of actual practice exams (100-250 questions)

- ✓ Must score 85% or greater to unlock next Exam
- ✓ 3rd Simulated exam is timed

MATERIALS/RESOURCES AVAILABLE

Downloadable/Printable Licensing		Translated Recorded	•	Cliff notes
State Licensin	g Handbook	Virtual Class		
Summary Vide	eos	On-demand lecture videos	•	Flashcards/Study Aids
Prep Review C	ourse	Live Virtual LAH Class	•	Access to instructor hotline
Chapter Exam	s •	Simulated Exams	•	24/7 Tech Support